

ARTIFICIAL INTELLIGENCE & LAW

Ermo Taks

Lawyers work decomposed

R. Susskind, „Tomorrow's lawyers: an introduction to your future“, Oxford University Press, 2013

- Document review/problem analysis
- Legal research
- Project management
- Litigation support
- (electronic) disclosure
- Strategy
- Tactics
- Negotiation
- advocacy

Document review/problem analysis

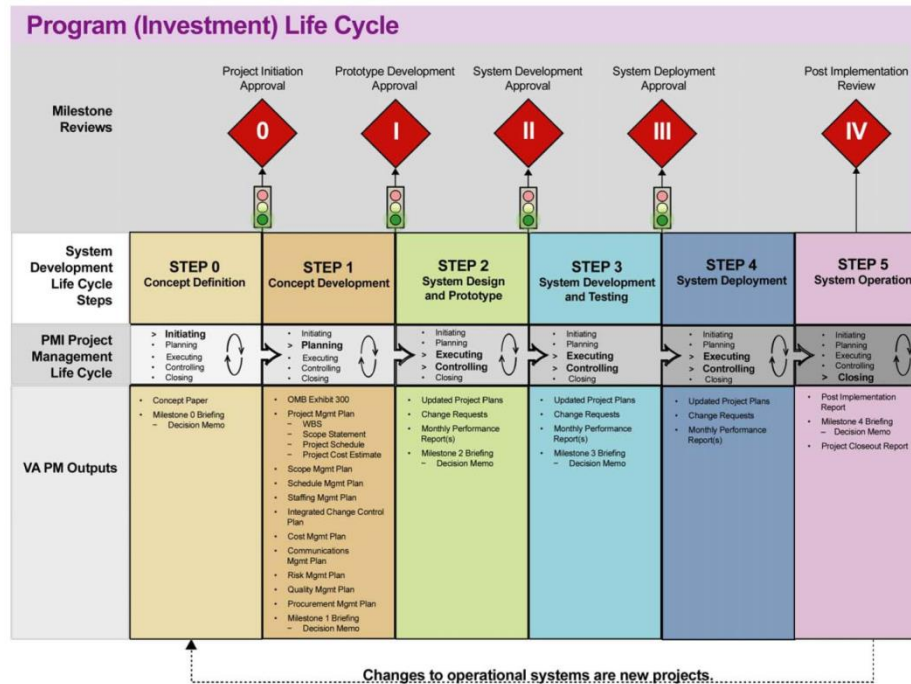
- is the process whereby
 - ▣ each party to a case sorts through and analyzes the documents and data they possess (and later the documents and data supplied by their opponents through discovery)
 - ▣ to determine which are sensitive or otherwise relevant to the case
- During the doc review process,
 - ▣ each document may be tagged according to certain categories, including whether it is relevant to an issue in the case,
 - ▣ whether it is responsive to a discovery request (and therefore may need to be produced as part of the discovery process),
 - ▣ whether it is confidential,
 - ▣ whether it is attorney client or otherwise privileged

Legal research

- the process of
 - ▣ identifying and retrieving information
 - ▣ necessary to support legal decision-making.
- legal research includes each step of a course of action that
 - ▣ begins with an analysis of the facts of a problem
 - ▣ concludes with the application
 - ▣ communication of the results of the investigation

Project management

- is the process and activity of planning, organizing, motivating, and controlling resources, procedures and protocols to achieve specific goals in scientific or daily problems.



Litigation support

- professionals assist attorneys in managing large-scale litigation, designing and implementing databases for managing, sorting, indexing and abstracting large volumes of data produced in litigation.
- The essential goal is to organize, analyze, and present case materials through computer systems.
 - ▣ One is in conducting electronic courtroom presentations.
 - ▣ Another is management and analysis of paper documents and their electronic equivalents.
 - ▣ The third is the identification, collection, preservation, processing, review, analysis and production of electronically stored information (ESI).

Strategy

- careful plan or method for achieving a particular goal usually over a long period of time
- the skill of making or carrying out plans to achieve a goal
- A method or plan chosen to bring about a desired future, such as achievement of a goal or solution to a problem.

Tactics

- is a conceptual action implemented as one or more specific tasks.
- a plan, procedure, or expedient for promoting a desired end or result
- the art or skill of employing available means to accomplish an end

Negotiation

- is a dialogue between two or more people or parties, intended to reach an understanding, resolve point of difference, or gain advantage in outcome of dialogue, to produce an agreement upon courses of action, to bargain for individual or collective advantage, to craft outcomes to satisfy various interests of two people/parties involved in negotiation process.
- is a process where each party involved in negotiating tries to gain an advantage for themselves by the end of the process.
- Negotiation is intended to aim at compromise.

Advocacy

- is a political process by an individual or group which aims to influence public-policy and resource allocation decisions within political, economic, and social systems and institutions.
- can include many activity that a person or organization undertakes including media campaigns, public speaking, commissioning and publishing research or conducting exit poll or the filing of an amicus brief.
- the act or process of supporting a cause or proposal :
- the act or process of advocating something.

Legal transactions, decomposed

- Due diligence
- Legal research
- Transaction management
- Template selection
- Negotiation
- Bespoke drafting
- Document management
- Legal advice
- Risk assessment

Due diligence

- an investigation of a business or person prior to signing a contract
- term will more commonly apply to voluntary investigations.
- A common example of due diligence in various industries is the process through which a potential acquirer evaluates a target company or its assets for an acquisition.

Bespoke drafting

- "**bespoke**" describes a high degree of customisation, and involvement of the end-user, in the production of the goods
- document **drafting** service for those businesses that require a tailored approach